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AVILA COLLEGE

11901 Wornall Road · Kansas City · Missouri 64145

February 2, 1982

Dr. Eleanor Laudicina, Chairperson
Search Committee for MPA Program
Dept. of Political Science
Kean College of New Jersey
Morris Ave.
Orion, N. J. 07083

Dear Dr. Laudicina:

The purpose of this letter is to apply for the vacancy in your department.

I have tenured status at Avila and will be eligible for promotion to associate professor at the beginning of the 1982-83 academic year. I have taught on a full-time basis for the last six years.

Although I have taught courses in most areas of PA, my specialization interests are in Public Finance, Research Methods and Management Science. My graduate teachings have all been in these areas.

During my tenure at Avila, I have spent a considerable amount of time in program development and teaching at the expense of my research interests. Despite having tenure, I feel it is crucial at this stage of my career to pay more attention to research and professional development.

I am looking forward to hearing from you. Please let me know if you need additional information.

Sincerely,

D. Farahi

Dawood Y. Farahi
Assistant Professor

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Enclosures

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VITA

DAWOOD Y. FARAHI
504 WEST 101 TERRACE
KANSAS CITY, MISSOURI 64145

Home Phone: (816) 941-0143
Office Phone: (816) 942-8400
ext. 243

Born: 2 December, 1948.

Educational Background:

1966-1970 Kabul University (in affiliation with Bourdeaux U.), B.A.
(Honors, 1970) in Political Economy

1971-1972 Military Service

1972-1974 U. of Kansas, M.A. (Honors, 1974), in Political Science

1979 Ph.D., Political Science (Honors) University of Kansas

Areas: Public Finance & Budgeting, Management Science, Org. theory & behavior

Awards and Academic Activities:

1972-1974 Fulbright-Hays Scholarship

1975 Graduate Honors Fellowship (K.U.)

Head Assistant Instructor at U. of Kansas

Member of the University Commission on Teaching Quality

Member of the Curricula Review Committee

Chairman of Social Sciences Panel of the 12th Central Slavic Conference

1976 Departmental Graduate Honors

1976 To Present Assistant Professor and Coordinator of Political Science and P.A. Programs at Avila College, 11901 Wornall Road, Kansas City, Missouri 64145

Teaching Experiences:

Even though I have taught several introductory courses in P.A. and P.S. at the University of Missouri, the University of Kansas, and Avila College, most of the upper division courses that I have conducted have been in Methodology, Public Finance and Budgeting and Decision-Making and Management Science.

A. Methodology

Fundamentals of Administrative Research (3)

This is a first year graduate and advanced undergraduate course in Avila's Public Administration Program (taught 3 times)

Teaching Experiences Continued:

Material and Techniques of Political Analysis (3)

This is an advanced graduate course designed to meet the needs of Ph.D. students in Political Science in quantitative methods (taught 2 times at the University of Kansas).

Administrative Measurement and Analysis

This is a methodology course that also covers quantitative decision-making. It is only open to MPA students (taught 2 times at the University of Kansas).

B. Public Finance and Budgeting Systems

Macroeconomics (3)

This is an intermediate course conducted for students in business and economics at Avila College.

Economic Growth and Development (3)

An advance undergraduate course taught at Avila's Economics Department.

Public Financial Systems (3)

This is an advanced graduate course on public finance and budgeting systems taught at the University of Kansas for MPA and MBA students.

C. Decision-Making and Management Science

Introduction to Decision-Making (3)

This is an undergraduate course to familiarize the students with the logic and mechanics of decision-making. It is a favorite of mine and during the last two years it has been full capacity with social and behavioral science majors as a popular elective course on campus.

Introduction to Operations Research (3)

This is an advanced undergraduate and first year graduate course that I have conducted every Spring for the last three years.

D. Special Topics

I have also conducted several special topics (1 credit) courses on Zero-Base Budgeting, MBO, Program Evaluation, PERT/CPM and similar topics since 1978.

Note: I will be glad to send you course syllabi for any or all of these courses.

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Memberships:

American Political Science Association
American Society of Public Administration
Pi Sigma Alpha
Operations Research Society of America
SAM

Research and Publications:

Area of specialized research interest: Decision Making & Fiscal Policy Analysis.

Patterns of Administrative Efficiency, accepted for publication in Administration and Society.

Process Management: An integrated approach to program development, implementation and review. Presented to the Tenth Annual Meeting of the Association of Developmental Scientists.

Shadow Pricing As A Decision-Making Tool, submitted for publication to Management Science.

In search of a publisher for a manuscript of an introductory text on organizational decision-making.

Budget Control and Fiscal Policy, submitted for publication to Administrative Sciences Quarterly.

Pricing Behavior of Third Sector Organization, research in progress on how prices are set in quasi-public organizations, that is, that sector of regulated industry which has a revenue base independent of its performance.

Writing samples and references are available on request.

Consultation Activities:

Fontbonne College: Reorganization of Business and Public Administration Department, 1977.

Johnson County, Kansas: Reorganization of the County Administration and streamlining of Data-Processing section, 1980.

American Professional Consultants: Principal consultant in charge of computer utilization in small businesses and public research sections, 1980 - present.

Experience in:

Grant Writing:

1. Managerial Development Package for Local Governments, 7/15/1978, under Title I.
2. Women In Administration, 9/15/1978, under WEEA.
3. Public Expenditure Analysis and Public Policy, 8/6/1977, National Science Foundation (copies available).

Program Development:

1. Public Administration Program, Avila College, 1976.
2. Legal Studies Program, Avila College, 1978.
3. Master of Administration Program, Ottawa University, 1977.
4. Weekend Programs in Public Administration and Legal Studies, Avila College, 1979.
5. MPA Program Review, University of Kansas, 1977.

Program Implementation:

1. Zero-Base Budgeting, Jackson County Government, 1977.
2. MBO, ASPA, K.C. Chapter, 1978.
3. International Education Enterprises, Atlanta, Georgia, consulting position for overseas investment, 1976-present.
4. International Bank for Reconstruction and Development (World Bank), Washington, D.C., consulting position for evaluating administrative performance of country projects financed by the Bank, 1978

Training Program Development:

1. MBO, Avila and K.U.
2. ZBB, Avila.
3. Program Evaluation, Avila.

Related Teaching Experience (Graduate level courses only):

1. Techniques of Empirical Research (Pols 890), University of Kansas (1976).
2. Administrative Measurement and Analysis (834), University of Kansas (1978).

APPLICATION AND QUALIFICATION FORM
Kean College of New Jersey is an Equal Opportunity Employer

Parhi LAST NAME Dawood FIRST NAME Y. INITIAL
 Address 904 West 101 Street Terrace
 Kansas City, MO 64114
 Telephone Number (816) 941-0143 Veteran: Yes _____ No X
 Prior New Jersey State Service: Yes _____ No X
 Title Associate Professor Department Political Science (MPA)
 Criminal Convictions: Yes _____ No X Social Security Number [REDACTED]

EDUCATIONAL BACKGROUND

INSTITUTION	LOCATION	DATES OF ATTENDANCE	EARNED DEGREE	MAJOR FIELD
University of Kansas	Kansas	1974-1980	Ph.D. (Honors)	Political Science
University of Kansas	Kansas	1972-1974	M.A. (Honors)	Political Science
Kabul University in association with Bourdeaux University	France	1968-1971	B.A. (Honors)	Political Economy

Total Semester hours earned past highest degree _____

PROFESSIONAL EXPERIENCE

INSTITUTION (or type of activity)	LOCATION	NATURE OF POSITION	DATES	ANNUAL SALARY
University of Kansas	Kansas	Asst. Instructor	1973-75	\$ 4,800
Avila College	K.C., MO	Asst Professor	1975-76	16,500
University of Kansas	Kansas	Adjunct Asst. Prof.	Summer '76	3,200
Avila College	K.C., MO	Asst. Prof of Program Coordinator of PA & Political Science	1976-83	27,300 (last salary)
American Professional Consultants Missouri		Principal Consultant	1981-present	6-8,000

(Please see vita for details)

PUBLICATIONS AND RESEARCH

- 982 Johnson County: An Operation Review, APC Publication, K.C., Mo.
 - 982 Strategic Management: A Decision-Making...accepted by Franklin Watts.
 - 981 Computer Purchase, Utilization & Management, APC Publication
 - 981 Patterns of Admin. Efficiency, accepted by ASQ
- (See vita for details)

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PROFESSIONAL ORGANIZATIONS

McClellor's Award for Achievement	1971	American Political Science Association
Fulbright-Hays Scholarship	1972-4	American Society for Public Admin.
1976 First Graduate Student Nominee for HOPE award		Operations Research Society of America
1976 Departmental Graduate Honors		Society for Advancement of Management
1977 Morris Abrams Award		Pi Sigma Alpha

NAMES AND ADDRESSES OF REFERENCES

NAME	TITLE	ADDRESS
Arendale, John L.	Deputy Regional EPA Admin.	(816) 374-5827
Lingle, Johnna	Chairman County Bd. of Commissioners	(913) 782-5000
Smith, Martha	Professor, Avila College	(816) 942-8450
Davis, Ray	Director, MPA Univ. Kansas	(913) 842-3525

Please enter below a chronological listing of your activities, whether employment, schooling, or military service, since graduation from high school. Make certain that there are no periods of time unaccounted for.

DATES	TYPE OF ACTIVITY	LOCATION
1968-1971	Full-time college student	Kabul, Afghanistan
1971-1972	Military Serv. (Honorable Discharge)	AFGH
June 1972-Aug. 1972	Graduate student	St. Louis Univ.
Aug. 1972-May 1973	Full-time graduate student	Univ. Kansas
May 1973-Aug. 1975	Grad. Student & Asst Instructor	Univ. Kansas
Aug. 1975-Aug. 1976	Asst Professor	Avila College, Mo.
Aug. 1976-Aug. 1982	Asst. Professor & Program Coordinator of PA & PS	Avila College
Aug. 1982-present	Associate Professor (PA)	Avila College
Summer 1979 & 1980	Adjunct Asst. Prof. (PA)	Univ. Kansas
Summer 1979 & 1980	Adjunct Asst. Prof. (BU/PA)	UMKC
part-time consultation with local gov'ts	1978-present	
1980 - Present	Principal Consultant, APC, K.C., Mo.	

(Please see vita for details)

3/15/1983

Signature Dawood J. Farahi